

Orders Order / Rev: 432006 Alt Order #: Est. 5319 10/11/2016 - 10/23/2016 Product Desc: WCMQ Estimate: 5319 Flight Dates: 10/11/16 - 10/23/16 Primary AE: Carolina Patino 10/07/16 / 10/07/16 Original Date / Rev: Sales Office: MIANT Order Type: **GENERAL** Sales Region: National Agency Name: Media Financial Services **Buying Contact:** Roger Rafson Billing Type: Cash Billing Contact: Billing Calendar: Broadcast 1675 Palm Beach Lakes Blvd. Billing Cycle: WEEKLY West Palm Beach, FL 33401 Agency Commission: 15% Advertiser Name: Hillary for America 2016 New Business Thru: Demographic: A18-49 Order Separation: 00:30:00 **Product Codes:** PL1 - Candidates Advertiser External ID: P-3 Priority: Agency External ID: Revenue Codes: AGY, POL, CAND Unit Code: General

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount							
10/10/16	10/16/16	20	\$3,380.00	\$2,873.00							
10/17/16	10/23/16	4	\$700.00	\$595.00							

Totals				
Month	# Spots	Gross Amount	Net Amount	Rating
October 2016	24	\$4,080.00	\$3,468.00	0.00
Totals	24	\$4,080,00	\$3,468.00	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Carolina Patino			Start Of Order - End Of Order	100%

Ln Ch Start End	Inventory Code	Break	Start/End T	ime Days	Len Sp	ots	Rate Pri	Rtg Type	Spots	Amount
N 1 WCMQ 10/11/16 10/23/16	12a-12a M-SU 6a-1a M-F	СМ	6a-1a M-F (6:00 AM-1:0	MTWTF	1:00	21	\$175.00P-3	0.00 NM	21	\$3,675.00
Start Date End Date	Weekdays	Spots/Week	Rate	Rating						
Week: 10/10/16 10/16/16	WTF	17	\$175.00	0.00						
Week: 10/17/16 10/23/16	M	4	\$175.00	0.00						
N 2 WCMQ 10/11/16 10/23/16	12a-12a M-SU	СМ	6a-1a SA-SU	55	1:00	3	\$135.00P-3	0.00 NM	3	\$405.00
	6a-1a SA-SU		(6:00 AM-1:0	0 XM)						•
Start Date End Date	<u>Weekdays</u>	Spots/Week	<u>Rate</u>	<u>Rating</u>						
Week: 10/10/16 10/16/16	55	3	\$135.00	0.00						
Week: 10/17/16 10/23/16		0	\$0.00	0.00						

Leonel Fong (Miami)

From:

message_bot@radioexchange.com

Sent:

Wednesday, August 31, 2016 12:29 PM

To:

Evelyn Jose (New York); Barry J. Fischer (Corporate); Leonel Fong (Miami); Carolina

Santamarina (Miami); Carolina Patino (Miami)

Subject:

WCMQ-FM has received a NEW order - Hillary for America 2016

You have received a New Network order from RadioExchange.

Station: WCMQ-FM

Order #: 3137033

Contract #: 4286786

Flight: 10/11/2016-10/23/2016

Total Dollars/Spots: \$4,080.00/24

Advertiser: Hillary for America 2016

Product: Est.5319 10/11-10/17

Salesperson: Roger Rafson

Phone: 412 421 2600

Office: PHILADELPHIA

Comment: This is a new order - it will be sent via email also if you are not on Radio Exchange. Take care not to double book. Please confirm receipt of order in Radio Exchange or by email at joyce.vordenbaum@genmediapartners.com (with call letters in subject line) within 24 hours. Thank you.

PLEASE CLICK <u>HERE</u> AND LOGIN TO RADIO EXCHANGE **TO GET YOUR ORDER OR GO TO** https://www.radioexchange.com

Leonel Fong (Miami)

From:

Carolina Patino (Miami)

Sent:

Friday, September 09, 2016 7:16 AM

To:

Leonel Fong (Miami)

Subject:

FW: HFA FL SL Orders 9.13-11.8

Follow Up Flag:

Follow up

Flag Status:

Flagged

Good morning Leo,

Please change all orders for Hillary for America to open the daypart to 6a-1a for both WXDJ and WCMQ. Use the below email as part of the insertion order.

Remember to book as this starts next Tuesday and fix all orders so that Monday falls in the following week as per insertion.

Thanks again.

Carolina Patino National Sales Manager SBS Miami & Puerto Rico cpatino@sbsmiami.com 305-724-9049

From: Roger Rafson [mailto:roger.rafson@genmediapartners.com]

Sent: Thursday, September 08, 2016 10:03 PM

To: Carolina Patino (Miami)

Cc: Joyce Vordenbaum; Leta Mork

Subject: FW: HFA FL SL Orders 9.13-11.8

Carolina,

Please revise the dayparts in your orders for Hillary For America in each of the weekly flights from Sept 13 – Nov 7.

For WCMQ-FM please change the daypart for Tues – Mon 6A-7P to Tues – Mon 6A-1A; and change the daypart for Sa/Sun 6A-7P to M-Sun 6A-1A.

For WXDJ-FM please change the daypart for Tues – Mon 6A-7P to Tues – Mon 6A-1A; and change the daypart for Sa/Sun 6A-7P to M-Sun 6A-1A.

No change in the number of spots; no change in the rates; no change in the total dollars.

Thank you/Gracias.

Roger Rafson

Roger Rafson

SVP Political/Issue Advocacy & Strategic Alliances

genmediapartners.com

McGayren Guild Media | Local Focus Radio | HRN Media Network | MG Malls

campaignrates.com the Political Resources website Now with an Election Countdown Clock!

For help with orders, traffic, etc contact Joyce Vordenbaum joyce.vordenbaum@genmediapartners.com

Radio Still the Cockroach of All Media

Top Radio Formats By Political Affiliation

Over 90% of Adults listen to the radio each week.

Looking Beyond The Spoken Word on Radio to Reach Voters - Nielsen

Ask me about Retargeting for your station and clients!

Proud father alert: our daughter Lilly Rafson and her company Pack Up + Go were recently featured on NBC Nightly News. Here's their site.

(412) 421-2600 | (412) 421-6001 fax 1439 Denniston St. Pittsburgh, PA 15217

Roger.Rafson@GenMediaPartners.com This is my new email address please update.



Innovative. Robust. Evolved.

McGavren Guild Media | Local Focus Radio | HRN Media Network | MG Malls



From: Lawson, Colin [mailto:colin.lawson@gmmb.com]

Sent: Thursday, September 08, 2016 6:09 PM

To: Roger Rafson < roger.rafson@genmediapartners.com >

Subject: RE: HFA FL SL Orders 9.13-11.8

That works.

From: Roger Rafson [mailto:roger.rafson@genmediapartners.com]

Sent: Thursday, 08 September, 2016 6:03 PM

To: Lawson, Colin

Subject: RE: HFA FL SL Orders 9.13-11.8

Colin we have a 6A-7P daypart problem with WCMQ-FM and WXDJ-FM in Miami for HFA. See rate card attached.

We can keep the order....the dollars, etc as is if you can live with the weekday spots (\$175 for WCMQ and also WXDJ) being 6A-1A and the weekend rate (\$135 for WCMQ and \$125 for WXDJ) will be OK with a M-Sun 6A-1A daypart.

Let me know if this works for you. Again, it won't change the dollars or the number of spots.

Roger

STATION: WCMQ-FM ORDER#: 3137033 DATE: 08/31/2016 MARKET: Miami-Ft. Lauderdale-Hollywood, **AMOUNT:** \$4,080.00 AGENCY: MEDIA FINANCIAL SERVICES REP: McGavren Guild Media SPOTS: 24 1675 Palm Beach Lakes Blvd **SUITE 1000** WEST PALM BEACH, FL 33401 MOD: Stn Ver: 1 Last:

SALES OFFICE: **PHILADELPHIA** SLS PH: 412 421 2600 SALESPERSON: Roger Rafson SLS FAX: 412 421 6001

SLS EMAIL: Roger.Rafson@GenMediaPartners.com

AGENCY: MEDIA FINANCIAL SERVICES AGY CLI:

ADVERTISER: AGY PRD: Hillary for America 2016 INVOICE: MEDIA FINANCIAL SERVICES

PRODUCT: Est.5319 10/11-10/17 **AGY EST: 5319** 1675 Palm Beach Lakes Blvd

SUITE 1000 WEST PALM BEACH, FL 33401 [X]Unwired []Spot []Mod

CONTRACT # FOR INVOICING 4286786

TOT # OF WEEKS: 1

PRIM, DEMO: Adults 35+ [X]Cash []Trade

10-11-2016 TO 10-23-2016

SEC. DEMO: SPOT TYPE: LAST SENT: 08/31/2016 11:20

COMMENTS

FLIGHT:

[Rep Comment] 08/31/2016: This is a new order - it will be sent via email also if you are not on Radio Exchange. Take care not to double book. Please confirm receipt of order in Radio Exchange or by email at joyce.vordenbaum@genmediapartners.com (with call letters in subject line) within 24 hours. Thank you.

THIS IS AN UNWIRED NETWORK ORDER. SEND AFFIDAVITS TO MFS AT THE ADDRESS ABOVE OR ELECTRONICALLY BY THE 3RD OF THE MTH AFTER THE BROADCAST MTH HAS AIRED AS BILLING BEGINS AT MONTH'S END. MFS ELECTRONIC INVOICES: RADIOINVOICES.COM: RI12580 OR 9912580; MARKETRON; 120873; EMEDIATRADE: EMT10263.

ONLY UPON PAYMENT FROM THE AGY WILL MFS REMIT TO STATION. PAYMENT TO STATION WILL BE PROCESSED WITHIN 7 DAYS AFTER RECEIPT FROM AGENCY.

WEEK#1 10/10/2016 To 10/17/2016 WK TOT \$4,080.00 WK TOTAL SPOTS 24

МС	LN	DPT CD	DAYS	START	END TIME	LEN	START	STOP	SP/WK	RATE	WEEKLY TOTAL
	1		TuWThF/M	6:00AM	7:00PM	(60)	1 <u>0/10/2016</u>	10/17/2016	/ 21	\$175	\$3,675
	2		ss	6:00AM	7:00PM	60	10/15/2016	10/16/2016	$\int J$ 3	\$135	\$405

TOTAL	Oct								Total
SPOT	24	·····			. =				24
CASH	4,080.00					·			4,080.00
TOTAL	4,080.00								4,080.00

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable		IDIDATE	□ STATE	E/LOCAL CA	NDIDATE
		Of The Lowe			
Station and	Location:		en e	Date:	
, GMMB					
being/on beh	alf of: Hillar	y for Ame	rica		,
a legally qual	ified candidat	e of the Den	nocratic		
political party	for the office	of: Preside	ent of the I	Jnited Sta	tes
in the Gene				· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·
election to be	held on: 11	/8/2016			
		ime as follows			
Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
As	ORDEREI				

Attach proposed schedule with charges (if available):

i represent that the payment for by: Hillary for America	or the above described broadcast time	e has been furnished
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
represent that this person or e	ounce the time as paid for by such pentity is either a legally qualified candi- nation of the legally qualified candidate	date or an
The name of the treasurer of the Jose H Villarreal	ne candidate's authorized committee	is:
	ne its political advertising policies, inc nt, promotional and other sales practi	
	DISCRIMINATE OR PERMIT DISCRI HNICITY IN THE PLACEMENT OF A	
To Be Signed B	y Candidate or Authorized Co	mmittee
6/15/2016 /	Mus .	thin test Nodes Binyer
Date	Signature	
To Be S	igned By Station Representative	
☐ Accepted	☐ Accepted In Part	☐ Rejected
Signature	Printed Name	Title

FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification is Required:

, Hillary for America	
(name of federal candidate or authorized committee) here programming to be broadcast (in whole or in part) pursua	
does	does not
refer to an opposing candidate (check applicable box programming that does refer to an opposing candidate:). I further certify that for the
(check applicable box)	
☐ the radio programming contains a personal audio statidentifies the candidate, the office being sought, and that the broadcast.	
the television programming contains a clearly identifia image of the candidate for a duration of at least four seco displayed printed statement identifying the candidate, that broadcast, and that the candidate and/or the candidate's the broadcast.	inds, and a simultaneously the candidate approved the
Duning - Authorized 1	Udin Augus
signature of candidate or authorized	l committee
Daniel Jester	6/15/2016
printed name	date

AGREED UPON SCHEDULE

(TO BE FILLED IN ONLY IF STATION DOES NOT ACCEPT ALL OF CANDIDATE'S REQUEST)

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	AS OY	e DERED			

Attach proposed schedule with charges (If available);

AFTER AIRING OF BROADCASTS:

Attach Invoices or Schedule Run Summary to this Form showing:

- 1) actual air time and charges for each spot;
- 2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- 3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air and the rates charged, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired and the rates charged. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.